

Rely on Allied Universal® Technology Services to be your trusted advisor for security-centric business solutions.



Learn more about how to improve your security program effectiveness and ROI.

www.aus.com

ALLIED UNIVERSAL® TECHNOLOGY SERVICES

HOSTED & MANAGED SERVICES

We Focus on Security,
So You Can Focus on Business.



ALLIED UNIVERSAL IS *THERE FOR YOU.*TM

At Allied Universal[®] Technology Services, we believe in building a strong relationship with each customer. We take the time to learn about your business, as well as your specific needs and those of your customers. We look at how we can apply state-of-the-art technologies to not only meet your business objectives and industry requirements, but also to leverage this technology to improve your bottom line. We want to be more than a partner—we want to be the trusted business advisor that you turn to and rely on to receive tailored security-centric business solutions.

LEVERAGING THE LATEST & *BEST* TECHNOLOGIES TO BENEFIT YOUR BOTTOM LINE

As security integrators who know and understand technology, the cloud is not new to us. It is simply another way of getting business done. By moving data securely from your sensors, access control readers, and video surveillance cameras on-site to a cloud environment, we reduce the total cost of ownership (TCO) associated with the data, and at the same time, provide secure remote connectivity. The data is then turned into robust and actionable information that will deliver real benefits to your business 24/7/365.

ALLIED UNIVERSAL[®]
TECHNOLOGY SERVICES
CLOUD



ALLIED UNIVERSAL[®]
MaRC



DATA CENTERS



ALLIED UNIVERSAL[®]
CORPORATE HQ



CUSTOMER SITE

THE POWER OF THE CLOUD

Today's advanced cloud-based architecture coupled with remote services are capable of reducing TCO and improving quality service for single facilities, entire campuses, or an interconnected network of facilities across the country or around the world.

RESILIENCY & RECOVERY

The Allied Universal[®] Technology Services cloud helps ensure your system's resiliency and recovery in the event of a disaster and prevents technology, hardware, and software from becoming obsolete.

SCALABILITY

Perhaps most importantly, the cloud provides ultimate scalability. This helps eliminate unnecessary infrastructure for smaller systems, while also facilitating growth and expansion over time without the need for expensive upgrades later. In short, you pay for what you need and what you use, nothing more.



HOSTED SERVICES: THE RIGHT CHOICE FOR BUSINESS TODAY

In business today, making the right choice is not an option, it is a necessity. Understanding the TCO for a security system can provide valuable insight. TCO is an aggregate of the life cycle costs associated with procuring, owning, and maintaining a security system.

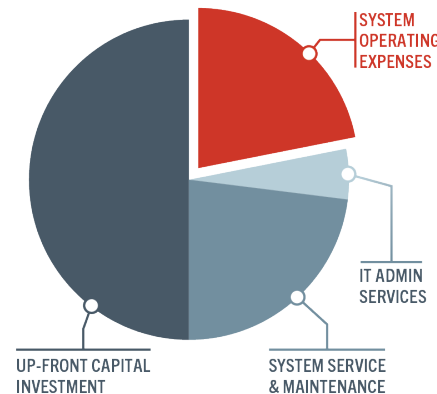
For the traditional security system TCO model, approximately 50% of your total costs are in the up-front capital investments of the facility and IT infrastructure. The remaining 50% represent operating expense, service and maintenance. In the Hosted System TCO Model, not only is the up-front capital investment reduced, but there are also significant savings in your everyday system operating expenses.



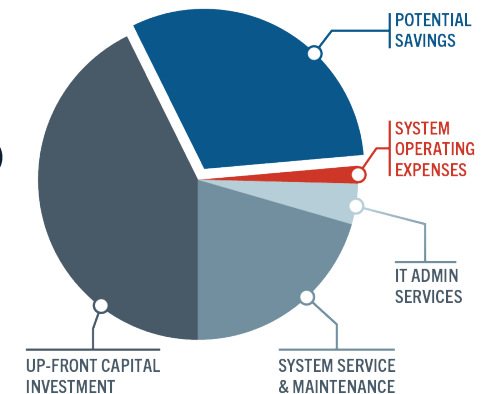
MANAGED SERVICES: LEVERAGING YOUR SECURITY RESOURCES

Managed Services offer the benefits of scalable resources while improving efficiency with 24/7/365 operator availability and fault tolerance. Through Allied Universal's Monitoring and Response Center (MaRC), achieve real-time monitoring and management of your facility to help reduce your security expenditure for guards and system operations, while ensuring the safety and security of your personnel and property.

TRADITIONAL SECURITY SYSTEM TCO



ALLIED UNIVERSAL[®] TECHNOLOGY SERVICES HOSTED SECURITY SYSTEM TCO



MEETING YOUR BUSINESS OBJECTIVES FOR SECURITY

Whatever your needs, our security experts can deliver the right combination of hosted and managed services to effectively administer and manage your security requirements. Benefits include:

- ▶ Safety of Personnel & Security of Assets/Property
- ▶ Lower Total Cost of Ownership
- ▶ Scalability
- ▶ Resiliency & Disaster Recovery
- ▶ Avoidance of Technology Obsolescence
- ▶ Reduction of Resources